



Date: 9-29-2021

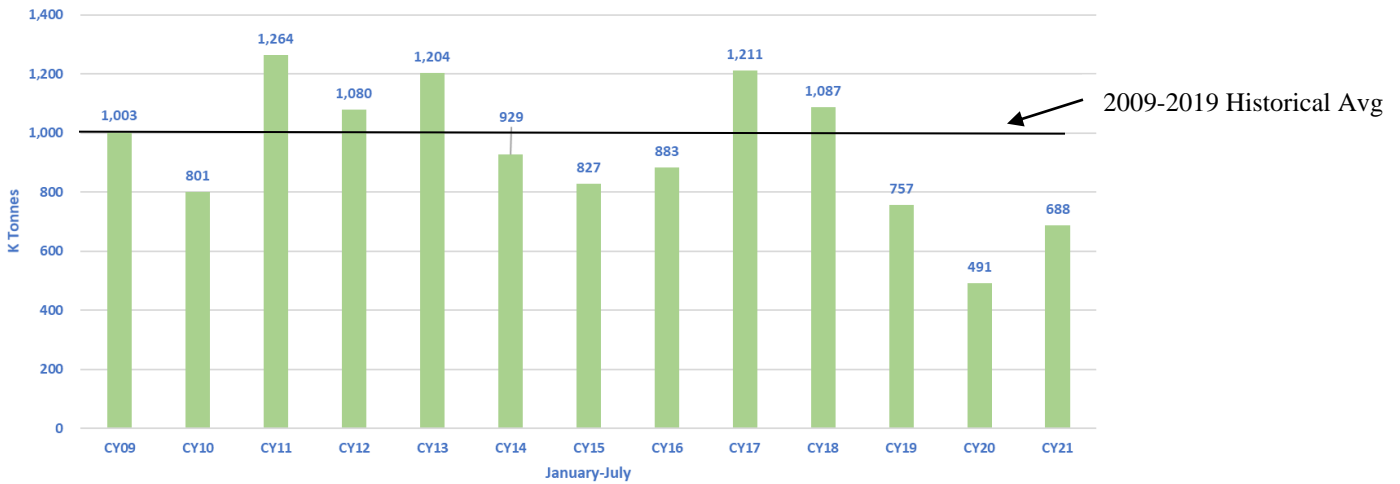
To: Valued Customers

From: Ryan Howard

RE: Dry Products Update October

DOLE MFG	Pack Size	Description	Availability
808	12/46 oz	Canned Pineapple Juice	Will have constrained supply for the foreseeable future. Customers will be limited to historical volume unless warehouse capacity is further impacted.
914	2/24/6 oz	Canned Pineapple Juice	Will have constrained supply for the foreseeable future. Customers will be limited to historical volume unless warehouse capacity is further impacted.
419	36 / 4 oz.	Pineapple Tidbits in Juice	Product will be critical into November - Potential Sub - 442 (Papaya / Pineapple)
3073	36 / 4 oz.	Peach	Current port delays will limit availability next 3-4 weeks on a regional basis.
3048	36 / 4 oz.	Tropical Fruit Salad	Product will be critical into November - Potential Sub - 442 (Papaya / Pineapple)
553	6/#10	Canned Pineapple Tidbits in juice	Product will be critical to no supply with recovery in Early 2022
465	6/#10	Canned Pineapple Chunks in Heavy Syrup	Product will be critical to no supply with recovery in Early 2022
468	6/#10	Canned Pineapple Chunks in juice	Product will be critical to no supply with recovery in Early 2022
592	6/#10	Canned Pineapple Tidbits in Light Syrup	Product will be critical to no supply with recovery in Early 2022
625	6/#10	Crushed Pineapple in Syrup	Product will be critical to no supply with recovery in Early 2022
765	6/#10	Coarse Crushed Pineapple in Juice	Product will be critical to no supply with recovery in Early 2022
4222	6/#10	Canned Mandarins in Juice	Product will be critical to no supply with recovery in Early 2022
9060	6/#10	Canned Tropical Fruit Salad in Juice	Product will be critical to no supply with recover in November (Potential Sub 9061 Tropical Tidbits in Juice)

Thai PA Raw Material for Processing
January to July 2009-2021



Thailand production is still 31% below historical average with future production constrained by lack of migrant workers and covid restrictions.

Other News / Factors:

- Record number of 70 container ships currently docked outside of Port of Los Angeles Harbor (Normalized volume 1-2 ships)
- Global freight capacity shortages now expect to last into Q1 '22 as capacity is impacted by holiday shipping plans
- Asian route containers to California are taking 30-60 days to unload currently
- Spot market pricing for containers from Asian Region is up 400% on some lanes from March to August of this year
- Savannah Port now seeing 20+ ships anchored waiting to unload
- US Cling Peach Crop 9% short on volume in 2021 pack season

Dole will continue to secure vessels in order to bring in additional capacity outside of normal negotiated freight contracts. This capacity will be directed to ports that are not currently experiencing the capacity constraints and inventory will transferred to other DC's as needed.

Thank you for your continued patience as we work thru these unprecedented market conditions.

Sincerely

A handwritten signature in black ink, appearing to be 'RH' with a long horizontal stroke extending to the left.

Ryan Howard
Senior Field Sales Director